

Institutional Business Development Role

The Silverdale Group was established in early 2000s in Geneva and London.

Silverdale Capital Pte Ltd is a Monetary Authority of Singapore (MAS) licensed fund manager (AIFMC). We manage funds across Singapore, Cayman Islands, and Mauritius. Our flagship: Silverdale Bond Fund, is an award-winning, rare open-ended internally leveraged US dollar bond fund with top-notch performance. We have a well-diversified investor base with low single-digit attrition rate, and a track-record of growing AUM year on year.

In order to augment our excellent team, we seek self-motivated business development professionals with established track-record of fund-raising for asset management companies. We will give preference to you if you have successfully raised funds from endowments, pension funds, sovereign wealth funds, insurance companies and large family offices. You will be our ideal team-mate should you have a good understanding of fixed income asset class and credit markets.

We seek in you

- Excellent people skills and an adroit networker
- An above average understanding of fixed income market
- Established network of asset allocators, especially institutional investors
- An affable, confident, and reliable persona to make preliminary presentations, conduct seminars, and manage social media; and
- A team-player with collaborative mindset to coordinate with various departments to support sustainable growth in sales and excellence in investor experience.

Should you be bilingual, it would to your great advantage. And if you can rope in your colleagues to join the force as a team, we would welcome you with open arms.

If this sounds like you, or you have passion to become so, apply at <https://www.silverdalegroup.com/careers/> or send your CV with details of your work experience to careers@silverdalegroup.com. In your cover letter with Subject Line “**Business Development Role**”, please highlight your recent experiences / achievements, and how you will add value to the firm.

Only shortlisted candidates will be contacted for an interview. If you don't hear from us within four weeks of your application, it just means that we couldn't accommodate you this time. For others, we look forward to e-meeting soon, to begin with.